Preciate is an exciting startup company that aims to change the world by creating a portable, immutable record of individual achievements, as told by others. Records of achievements are built through recording real-time recognition events and validations. By focusing on building stronger relationships through recognition, Preciate creates an exciting product experience while building sustainable long-term value for users. To incentivize participation and drive user growth, Preciate is launching a digital currency in Summer 2018!

Position: iOS Developer

Start date: Flexible
End date: Flexible
Required major: Computer Science or similar background
Hours/week: Flexible
Position: Paid

Preciate looking for an iOS developer responsible for the development and maintenance of applications aimed at a range of iOS devices including mobile phones and tablet computers. Your primary focus will be development of iOS applications and their integration with back-end services. You will be working alongside other engineers and developers working on different layers of the infrastructure. Therefore, a commitment to collaborative problem solving, sophisticated design, and the creation of quality products is essential.

Responsibilities:
- Design and build applications for the iOS platform
- Ensure the performance, quality, and responsiveness of applications
- Collaborate with a team to define, design, and ship new features
- Identify and correct bottlenecks and fix bugs
- Help maintain code quality, organization, and automatization

Skills:
- Proficient with Objective-C, Swift, and Cocoa Touch
- Experience with iOS frameworks such as Core Data, Core Animation, etc.
- Experience with offline storage, threading, and performance tuning
- Familiarity with RESTful APIs to connect iOS applications to back-end services
- Knowledge of other web technologies and UI/UX standards
- Understanding of Apple’s design principles and interface guidelines
- Familiarity with cloud message APIs and push notifications
- Knack for benchmarking and optimization
- Proficient with git
- Familiarity with continuous integration
Skillsets:
UX/UI
Back End Development
Full Stack Development
Mobile Development

Fixd is a Dallas tech startup disrupting the home repair and warranty market. Similar to Uber, the Fixd app gives homeowners a way to find qualified professionals for repairs and installations. We have successfully completed our second round of investment to expand into Austin, San Antonio and Houston. As part of the Fixd team you will get to work on meaningful projects in a supportive environment which features a fully stocked kitchen and tasty office snacks!

Skillsets:
UX/UI
Front End Development
Position: Marketing Intern

As part of the Fixd team you will get to work on meaningful projects in a supportive environment which features a fully stocked kitchen and tasty office snacks!

We are looking for a college student who is hungry to learn and has a strong desire to work for a technology company.

Our ideal candidate will have the ability to perform marketing administrative duties and creative tasks in a fast-paced environment, sometimes under tight deadlines. They will also have an understanding of multiple social media platforms, including Facebook, Twitter, Instagram, and LinkedIn as well as strong copywriting and communications skills.

This unpaid internship will run April - June and will require 20 hours per week at our Corporate Headquarters.

What you’ll be doing:

- Work on brand pieces including sales collateral, advertisements, social media creative, email campaigns, digital ads and other digital assets.
- Manage the relationship with the printers, providing print-ready art, and checking proofs.
- Contribute new ideas and suggestions for enhancing brand image and design strategy.
- Create Internal Communications via email marketing platform
- Coordinate the creation of digital content (e.g. website, blogs, social media)
- Produce reports to monitor ROI and KPIs
- Stay up-to-date with digital media developments
- Brainstorm new and creative growth strategies
- Work within budgets set by management
- Coordinate social media support with the Digital Marketing Manager

The ideal candidate:

- Bachelor’s degree in marketing/business/graphic design or related field preferred.
- Previous experience in the Adobe Creative Suite/In-Design and Microsoft Suite, including Outlook, PPT, etc.
- Knowledge of design principles (typography, information hierarchy, color, etc.)
- Ability to quickly learn email marketing design and tools (e.g. mailchimp)
- Enthusiastic, dedicated, detail-oriented, and a team player
- Must be adaptable, creative, consistent, highly organized and able to balance and prioritize tight deadlines in a fast-paced environment.
- Interest in online advertising and marketing channels as well as SEO
- Strong communication skills, attention to detail, and ability to assist in our marketing initiatives
- Knowledge and direct experience with social media related communication
- Ability to work in a fast-paced environment while maintaining attention to detail
Become an Arcadian!

Arcade, a quickly growing Dallas start-up, is a SaaS solution for retailers that solves the billion-dollar problem of disengaged store associates by gamifying their sales quotas.

Arcade is seeking an Intern to join the team this spring and/or summer. We’re looking for someone who can help us reach new heights. You’ll be responsible for further establishing and refining our marketing and sales framework to help us execute on our growth goals.

The intern should be prepared to work in a fast-paced team environment, and will finish the internship having gained broad experience in various aspects of marketing, sales and operations.

**Position: Marketing Intern**

General Duties and Responsibilities:

- Interact with CEO, VP of Product and Sales to prepare for presentations of services to prospective and existing clients
- Assist in the creation of e-mail campaigns, online promotion, etc.
- Provide support to social media strategy and execution efforts
- Perform analysis of marketing and sales data
- Monitor online reputation across social media platforms, online review and rating sites while engaging with audiences as needed
- Manage Customer Success Experience program by monitoring customer satisfaction surveys and gathering positive testimonials and reviews
- Maintains inventory of marketing literature
- Monitors competitor activity, while collecting, analyzing and summarizing data and trends related to other gamification platforms
- Manage contact system in CRM database for prospects and clients
- Other duties as assigned by CEO

Requirements:
Arcade is looking for an undergraduate student who is majoring in Marketing or Advertising.
This person should have excellent verbal and written communication skills, with extensive knowledge of Web and social media.
Salesforce, PowerPoint, Word and Excel experience is a bonus.

Program:
- 8-12 weeks, starting immediately and/or May-Aug with 1:1 mentorship and fun company culture

Sales Development Intern

General Duties and Responsibilities:
- Interact with CEO, Head of Sales to prepare for presentations of services to prospective and existing clients
- Qualify leads from marketing campaigns as sales opportunities
- Manage contact system in CRM database for prospects and clients
- Contact potential clients through emails and cold calls with a goal of setting an appointment for a formal sales presentation
- Present Arcade to potential clients
- Identify client needs and suggest appropriate products/services
- Customize product solutions to increase customer satisfaction
- Build long-term trusting relationships with clients
- Proactively seek new business opportunities in the market
- Stay up-to-date with new products features and new pricing plans
- Other duties as assigned by Head of Sales and/or CEO

Requirements:
- Arcade is looking for an undergraduate student in the Dallas area who is majoring in Sales, Marketing or Advertising
- This person should have excellent verbal and written communication skills, with extensive knowledge of business development and negotiations
- Hands-on experience with multiple sales techniques (including cold calls) a plus
- Salesforce, experience is a bonus

Program:
- 8-12 weeks, starting immediately and/or May-Aug with 1:1 mentorship and fun company culture
R9 Technology provides the necessary hardware, embedded software, and cloud infrastructure to enable quick and easy deployment of IoT products. We focus on cost effective, small form factor, low power solutions.

**Position: Embedded firmware developer**

This position requires a working knowledge of embedded software development. Familiarity with TI or NXP controllers is preferred.

**Skills:**

- C programming language
- TI-RTOS
- TI CCS IDE
- NXP MCU Epress IDE
- TI CC1310 controller
- TI CC2650 controller
- NXP K22 controller

20 Hours

**Position: Marketing internship**

This position will work closely with our development team to update our existing website and help drive content generation. Secondary tasks include identifying social media channels to help promote R9 and R9 products.

20 Hours
Nexrage Studios is very passionate about software development. We work with clients small or big ranging from startups to big corporations. We're different because our team consists of highly motivated entrepreneurs who understand the client's need and strategy to create a successful product. We're not just developers behind a computer, we're a team that fully encompasses the client's product idea and help build it from the ground up considering all aspects from engineering to entrepreneurial. In fact, we have been awarded as one of the "Best Entrepreneurial Companies in America" by Entrepreneur.com.

**Skillsets:**
- UX/UI
- Front End Development
- Back End Development
- Full Stack Development
- Mobile Development
- Project Management
- Marketing (Social Media, Content, Events, etc.)

**Position 1:**
Seeking a qualifying candidate with skills in Frontend & Backend development using tools and languages such as .NET, Javascript, HTML, CSS, Wordpress.

Internship will last from May 1st 2018 till August 1st 2018. An average of 15 hours will be required per week. Major in Computer Science.

**Position 2:**
Seeking a qualifying candidate with skills in Business. Need a highly motivated individual to help bring leads from face to face communication with potential clients.

Internship will last from May 1st 2018 till August 1st 2018. An average of 10-15 hours will be required per week. Major in Business or related required.
An efficient, scalable and easy-to-use truck dispatch management platform combined with ELD and fleet management capabilities.

**Skills:**
Front End Development  
Back End Development  
Full Stack Development  
Mobile Development  
Marketing (Social Media, Content, Events, etc.)  
Sales/Account Managers

**Position: Developer/Technical Engineer Intern**

Primary Job Responsibilities:

- Perform quality control testing on all TraceIT Mobile Application releases to ensure form, functionality and proper aesthetics.
- Perform quality control testing on TraceIT Website portals, to include Development, Test and Production sites to ensure form, functionality and proper aesthetics.
- Test releases for backwards compatibility and integration with other integrated systems, to include TMW Systems, TruckMate, etc...
- Log defects, identify proper course of corrective action, perform preliminary root-cause analysis and make change recommendations.
- Document, evaluate and research test results.
- Assist in creation of test data to thoroughly test positive and negative program logic.
- Compile and produce daily report to TraceIT developers and management on all QA/Test findings.
- Coordinate and collaborate with TraceIT Developers and Management as needed on application functionality, look & feel and usability.
- Coordinate with developers to address items discovered during QA/Testing.
- Validate that suggested defect changes have been implemented successfully.
- Contact and coordinate with TraceIT customers for feedback and input on the TraceIT platform UI/UX and functionality. Create detailed reports based on user feedback received for TraceIT Management.
Use the Trello online product management toolset to create and manage product updates for developers.
Take and compile notes from product development meetings for input to report to TraceIT management.
Test mobile application on both emulators and mobile hardware.

Required Skills:
- Currently a rising junior or senior pursuing a Bachelor’s degree from an accredited college/university or technical school.
- Software Engineering, Computer Science or Computer Engineering Majors preferred
- Proficient in mobile application and web application testing, test methodologies, test development, test execution, defect documentation and report generation.
- Excellent oral and written communication skills with both company leadership and customers.
- Ability to work independently with little supervision and direction, self-motivated and action oriented.
- Proficiency with Apple XCode software and Apple Mac computers.
- Microsoft Office Suite Proficiency (Word, Excel, PowerPoint).
- Access to dependable transportation to assigned location(s).
- Must comply with / abide by all TraceIT policies & procedures as it pertains to the workplace.
- Maintain Confidentiality (will be required to sign confidentiality / non-disclosure agreement related to strategic or competitive business information obtained at TraceIT).

Position: Marketing - Advertising - Sales Intern

During the course of this Internship, you will interact with TraceIT Management and sales professionals who will guide and support you as you enhance your skills while gaining relevant experience. You will be expected to utilize various marketing and sales research tools & methodologies, as well as participate in sales and marketing events and initiatives. You will assist sales professionals at various stages of the sales cycle & provide necessary research, project and technical support.

Specific duties may include but are not limited to the following:
- Customer & territory research (company, industry or geographic area) using various web tools & internal systems.
- Coordination of Customer Satisfaction Calls and surveys.
- Work closely with assigned Sales Professionals to ensure that they are prepared for customer meetings (spec sheets, proposals, etc.).
- Learn to research, collect & disseminate useable data related to target UCC (Uniform Commercial Code) Filings.
- Make cold calls to sales prospects to qualify opportunities.
- Create and provide weekly sales effort update report to Sales Manager and TraceIT Management.
- Progress / Evaluation Reports to be conducted with Sales/Branch Manager.
- Assist with sending thank you letters and/or gifts to prospective or new customers.
- Other Sales Support related duties as assigned

Required Skills:
Currently a rising junior or senior pursuing a Bachelor’s degree, or any graduate level student from an accredited college/university or technical school.

- Business, Marketing, or Sales Majors preferred
- Outgoing personality and dedicated work ethic
- Excellent oral and written communication skills with both company leadership and customers.
- Ability to work independently with little supervision and direction, self-motivated and action oriented.
- Desire to learn and pursue a career in Sales
- Microsoft Office Suite Proficiency (Word, Excel, PowerPoint)
- Access to dependable transportation to assigned location(s)
- Must comply with / abide by all TraceIT policies & procedures as it pertains to the workplace
- Maintain Confidentiality (will be required to sign confidentiality / non-disclosure agreement related to strategic or competitive business information obtained at TraceIT)

Menurunners is a concierge service targeted to serve secondary/suburban markets across US. Our applications and website helps consumers get an affordable service delivered to them wherever they are fast. We also help partners maximize their establishments by adding virtual customers or fulfilling commerce orders.

We're initially targeting the $60B Texas secondary urban markets for delivery/takeout and fulfillment services. We make our money by collecting 32% fee on food cost per transaction. We acquire customers primarily through online marketing and we get a 5x return on our customer acquisition cost.

**Position: Marketing Intern**

We are looking for an enthusiastic marketing intern to join our marketing department and provide creative ideas to help achieve our goals. You will have administrative duties in developing and implementing marketing strategies.

As a marketing intern, you will collaborate with our marketing and advertising team in all stages of marketing campaigns. Your insightful contribution will help develop, expand and maintain our marketing channels.

This internship will help you acquire marketing skills and provide you with knowledge of
various marketing strategies. Ultimately, you will gain broad experience in marketing and should be prepared to enter any fast paced work environment.

Responsibilities:

▪ Collect quantitative and qualitative data from marketing campaigns
▪ Perform market analysis and research on competition
▪ Support the marketing team in daily administrative tasks
▪ Assist in marketing and advertising promotional activities (e.g. social media, direct mail and web)
▪ Prepare promotional presentations
▪ Help distribute marketing materials
▪ Manage and update company database and customer relationship management systems (CRM)
▪ Help organize marketing events

Requirements:

▪ Strong desire to learn along with professional drive
▪ Solid understanding of different marketing techniques
▪ Excellent verbal and written communication skills
▪ Excellent knowledge of MS Office
▪ Familiarity with marketing computer software and online applications (e.g. CRM tools, Online analytics and Google Adwords)
▪ Passion for the marketing industry and its best practices

March 20th-June 1st

Marketing, Digital Marketing, Advertising

**Position: Accounting Intern**

Responsibilities:

▪ Shadowing members of the Accounting department as they perform their duties.
▪ Assisting with research, filing, data entry, and recording and maintaining accurate and complete financial records.
▪ Preparing financial reports, such as balance sheets and income statements, invoices, and other documents.
▪ Working with bookkeeping software.
▪ Handling sensitive or confidential information with honesty and integrity.
▪ Learning how to work as part of the Accounting team to compile and analyze data, track information, and support the company or clients.
▪ Taking on additional tasks or projects to learn more about accounting and office operations.

Accounting Intern Requirements:

▪ Must be actively working towards a Bachelor’s or Master’s in Accounting. minimum 30 college hours
▪ Satisfactory completion of introductory accounting courses and a basic understanding of accounting and financial principles.
- Aptitude for math, proficiency with computers.
- Strong verbal and written communication skills.
- High level of efficiency, accuracy, and responsibility.
- Motivation and strong desire to take on new challenges and learn as much as possible.

March 20th-June 1st

Accounting, Finance, Business Admin

TED'S BRAIN SCIENCE

www.tedsbrainscience.com

Plano, TX

Two neuroscientists at UTD made a surprising discovery in their lab: two natural ingredients, when mixed together, appear to target the body's pain system in an entirely new way. One of those neuroscientists, Dr. Ted Price, tried the mixture his own nagging injury and was so impressed he put his name on it.

Ted's Brain Science is a rapidly growing company that is looking to expand into medical practices.

Prior healthcare experience a plus

Residence within the current geography or close proximity of the territory is required

**Position: Sales/Marketing Intern**

Desired Experience:

- Experience in cold calling and opening new accounts
- Excellent interpersonal and communication skills
- Experience in conducting presentations
- Ability to efficiently work from a home office
- Experience in making multiple calls to Medical Professionals on a daily basis
- Self-starter, entrepreneurial spirit, attention to detail, well organized and strong problem-solving abilities

Compensation will be a result of meeting/exceeding sales goals
Roomored provides production homebuilders with a solution that allows their buyers to virtually enter into every single floor plan that they offer to them. All of this can be done prior to any construction meaning builders can begin preselling regardless of their construction stage.

Then, once a buyer puts a deposit on their home, they can then select, change, and visualize every single finish product that the builder offers to them so they can make informed decisions on how, for example, a countertop will look like at full scale in their home.

Ultimately, Roomored gives homebuilders the ability to provide their buyers with the high quality visuals that they have come to expect after watching shows like Fixer Upper on HGTV.

**Position: Developer/Programming Intern**

**UE4 Game Development *High Priority***

Looking for an intern/full-time role, to work under our technical director on development of our proprietary 3D engine.

**Required:**
- Experience using Unreal Engine 4
- Graduated with a degree, or on track to graduate with a degree

**Start Date:** Summer 2018

**Hours Per Week:** Initially start at 10-15 hours as an intern, but can be increased based on fit and performance within the company.

**Position: Sales Intern**

Looking for an outbound sales intern to work with our VP of Sales. Cold calling, email drip campaigns, etc. Will be assisting our sales team in securing meetings with home builders.

**Required:**
- Should be a motivated individual with strong written and verbal communication skills.
- Graduated college, or on track to graduate.
Start Date: Summer 2018

Hours Per Week: Initially start at 10-15 hours as an intern, but can be increased based on fit and performance within the company.

SaaS AI Marketing and Sales Interns
Create demand among enterprises that want to leverage the platform to create automated conversational applications on Amazon Alexa, Google Assistant, or for chatbots. Report to the Chief BD Officer.

**Position: Marketing Intern**
- Create social media campaigns for LinkedIn, Twitter
- Collaborate with the executive team to execute campaigns
- Create target lists
- Conduct outbound prospecting

**Position: Sales Intern**
- Create target lists
- Conduct outbound prospecting
- Set up phone calls and meetings with prospects
- Assist in conducting meetings and generating interest

**Position: SaaS Accounting and Finance Intern**
Report to the CFO and assist in managing day to day finance needs and account for weekly transactions.
- Prepare transactions for accounting
- Create and update financial models
- Communicate updates to executive team
- Manage payables and receivables
- Create customer deal financial summaries
- Conduct financial analysis
Fetch Package™ is the first off-site package solution for apartment buildings. Fetch accepts all packages at off-site warehouses, then provides scheduled, door-to-door delivery to residents. With Fetch, property managers never see resident packages again.

**Position: Operations Intern**

We are a fast paced, growing company who is looking for real go-getters who want to build something awesome and disrupt an entire industry process. You will learn and be exposed constantly to real-world, high-level business decisions and strategy discussions that you won’t find at a large employer.

Will need to be extremely detail-oriented and a passion for creating a "customer experience" strategy would be a big plus.

Interns will be exposed to warehouse management, customer support, last-mile logistics, and overall company strategy.

"AmplifAI drives performance using your existing data combined with machine learning to identify and automatically distribute performance-specific micro-learnings and best practices to employees, and to direct managers with personalized coaching blueprints for each employee’s skill development."

**Position: AI/ML Development**

Job Duties: Work with data sources to create machine learning and natural language processing algorithms

Start/End Date: Flexible

Major: Computer Science, Machine Learning, Natural Language Processing

Hours/Week: Flexible
Tantrum Street builds web and native apps to fulfill its vision of becoming the preeminent data marketplace for merchant and consumer transactional data. We are built on modern architecture, beautiful design, and elegant code. Come join us if you're looking for hard work and a cutting-edge experience!

**Position: UI/UX Design Intern**

Start ASAP, open-ended
All majors (Design or Marketing a plus)
40 or 20-hours per week

We are currently looking for a UI/UX Design Intern who understands strategy, strives for the best user experience, and loves to design. If you have a passion for making incredible products, we want to speak to you.

**Job Responsibilities:**

- Use pre-existing styles and original elements to design user interfaces
- Contribute in brainstorming sessions towards solutions for complicated problems
- Conduct occasional user research to drive the best experience
- Advocate for the user at all times
- Full time preferred, but willing to take an intern who can put in at least 20 hours/week

**Required Skills:**

- Portfolio to reference
- Understanding of UX principles
- 1+ years Sketch
- 1+ years InVision
- Ability to communicate and defend design decisions
- Working towards degree in design-related field
- Fun, positive personality
- Organized
- Past experience with UI libraries

**Bonus Points:**

- Strong portfolio with UI, demonstrating mobile and desktop
- Past experience using design systems
- Adobe InDesign, Illustrator, Photoshop, After Effects, Premiere Pro
- Experience wireframing in Balsamiq, Sketch, or equivalent
- Ability to read/write html, css, javascript
- 1-2 years Flinto experience

Why Tantrum?
- Monthly stipend DOE
- Design-first CEO and Leadership
- Work with two Senior Product Designers
- Start-up mentality
- You will do actual design work for actual products that are first-of-their-kind
- Free Lunch Fridays

Note: Some kind of design portfolio is required. Applications without a portfolio won’t be considered. Either attach it with your resume or tell us where to find it in the cover letter text field.

**Position: Front-end Developer**
Start ASAP, open-ended
CS preferred
40 hours per week

We are looking for an excellent Front-End Developer proficient in React.js, HTML, and CSS. Your primary focus will be on developing user interface components and implementing them following best-practice React.js workflows (such as Flux or Redux). You will ensure that these components and the overall application are robust and easy to maintain.

Responsibilities:
- Develop new user-facing features for web and native mobile using React.js, React Native, HTML, and CSS
- Building reusable components and front-end libraries for use across web and native mobile
- Translating high-fidelity designs and defined states from Sketch/InVision/InVision
- Inspect into high-quality code
- Optimizing for maximum performance across web-capable devices and browsers

Skills and Experience:
- Experience in React.JS
- Strong proficiency in JavaScript, including DOM manipulation and the JavaScript object model
- Thorough understanding of React.js, React Native, and its core principles
- Experience with popular React.js workflows (such as Flux or Redux)
- Familiarity with newer specifications of ECMAScript
- Experience with data structure libraries (e.g., Immutable.js)
- Knowledge of isomorphic React is a plus
- Familiarity with RESTful APIs
- Understanding of modern authorization mechanisms, such as JSON Web Tokens
- Familiarity with current front-end build pipelines and tools
Experience with standard front-end development tools such as Babel, Webpack, NPM, etc.
A working knowledge of integrations via an API gateway into a micro-service environment is expected
NodeJS and C# knowledge is a plus
Familiarity with code versioning with Git

Hacware, Inc, headquartered in Richardson Texas, is an award-winning software development and cybersecurity company that strives to create technology to propel society forward. We are a small agile team that loves to NERD out on building a diverse range of software applications.

Skillsets:
UX/UI, Front End Development
Back End Development
Full Stack Development
Mobile Development
Sales/Account Managers

Hacware interns will be working directly with the CEO of Hacware and will be able to make an immediate impact toward the success of this awarding winning organization. Our interns get the opportunity to grow their skills by working on a diverse range of software solutions. Our solutions range from scalable enterprise applications to mobile applications to web applications.

Get in touch with us if you meet these Required Skills and Qualifications:

- **U.S. Citizenship is required**
- The ability to obtain and maintain a DoD Security Clearance
- Educational Projects or Professional Experience with Front-end, Back-end, or Full Stack development
- Must be in Junior or Senior year of Computer Science, Engineering, Physics, or Mathematics Degree Plan.
- Must understand basic concepts and have programmed in C#, C++ and/or Java
- Must understand basic concepts and have programmed in JavaScript, jQuery, CSS, JSON, XML, and/or .NET
- Exposure to writing queries for Relational Databases, NoSQL Databases, and Object Relational Mappers (ORMs)
- Get excited about the idea of joining a small but fast-growing startup.
- Enjoy rapid iteration. We ship code multiple times per day.
ENO8 is a custom software development firm focused on giving our clients an innovative approach to the development process. We have a local presence in our leadership with the resources to give our clients more competitive pricing through our offshore resources. We're hoping to hire interns in the areas of Project management, Client management, and Sales/Marketing.

**Skillsets:**

- Full Stack Development
- Project Management
- Marketing (Social Media, Content, Events, etc.)
- Sales/Account Managers